

2009 State of Your Economy

Instructions

Answer questions as they relate to you. For most answers, check the boxes most applicable to you or fill in the blanks.

About my business

1. I am an owner-operator: (1,022 responses)

(Select only one.)

- Leased to a carrier (546) 53.42%
- Operating under your own authority (343) 33.56%
- Retired (23) 2.25%
- Other (110) 10.76%

2. How are you generally paid for your services?

(Select all that apply.)

- Per Load (234)
- Flat Rate (44)
- Per Mile (259)
- Percentage of Line Haul (270)
- Per Hour (26)

Combinations of pay methods include:

- (18) Per load, flat rate
- (32) Per mile, per load
- (27) Per load, percentage of line haul
- (8) Per load, per hour

- (11) Flat rate, per mile
- (2) Flat rate, percentage of line haul

- (17) Per mile, percentage of line haul

- (10) Percentage of line haul, per hour.

3. Have you purchased an 2008 model year or newer truck in the past 12 months? (1,012 responses)

(Select only one.)

- Yes (60) 5.93%
- No (952) 94.07%

4. Have you purchased an 2008 model year or newer trailer in the past 12 months? (1,017 responses)

(Select only one.)

- Yes (70) 6.88%
- No (947) 93.12%

5. What additional equipment have you purchased in order to meet certain regulatory requirements?

(Select all that apply.)

- Speed Limiter (5) – Adjusting setting, Average price: \$290.00
- Anti-idling equipment (338) Average price: \$10,330.14
- Exhaust Retrofits (29) Average price: \$8,840.07
- Other: (60 responses) Average: \$12,762.50
Includes gas generators, motors, pyo. pump and hydrastact tanks, Chains, straps, binders, locks, exhaust systems, reefer units, dual fuel propane system, tarps, fire extinguishers, bunk heaters, oil filtering systems, headache racks, state certifications labels, etc.

One respondent spent \$150,000 on “DAT Load Connt.”

One respondent has spent \$50,000 on a dual fuel propane system for increased mpg.

6. What would be the estimated cost of the additional equipment referred to in Question 5 above?

(Provide one response only.)

Average of all additional equipment: \$10,589.55

Average combined cost for purchasing anti-idling equipment and exhaust retrofits: \$11,722.06

7. What is the primary freight you haul? (1,012 responses)

(Select only one.)

- Refrigerated (135) 13.34%
- Dry van (247) 24.41%
- General commodities (82) 8.10%
- Flat bed (lowboy, stepdeck, etc.) (270) 26.68%
- Hazardous materials (33) 3.26%
- Liquid/chemicals/fuel (48) 4.74%
- Building materials (18) 1.78%
- Dump (16) 1.58%
- Agriculture (32) 3.16%
- Car hauler (20) 1.98%
- Containers (26) 2.57%
- Other (85) 8.40%

8. What type of trailer do you pull? (1,011 responses)

(Select only one.)

- Reefer (155) 15.33%
- Flatbed (219) 21.66%
- Van (333) 32.94%
- Grain (15) 1.48%

- Dump (18) 1.78%
- Tanker (67) 6.63%
- Livestock (7) 0.70%
- Lowboy (68) 6.73%
- Other (81) 8.01%
- N/A (48) 4.75%

9. Excluding fuel taxes, how much "state specific" taxes did you pay in 2008? (Examples: registration fees, base plates, permits, state taxes, etc.) (549 responses)

(Provide one response only.)

Average "state specific" taxes are \$6,200.00.

10. For the last thirty (30) day period, how much have you spent in tolls? (670 responses)

(Provide one response only.)

Average: \$250.00

11. How many total miles did YOU drive for the months of January and February, 2009?

(Provide one response only.)

Average: 25,748.45

12. For the last thirty (30) days, how many gallons of fuel (including reefer fuel) have you purchased?

(Provide one response only.)

Average 1,097 gallons

13. For the same thirty day period, what was the average price per gallon of fuel?

(Provide one response only.)

Average \$2.15 gal.

14. Comparing this year's business to last year's business, my INCOME has: (994 responses)

(Select only one.)

- Increased (47) 4.73%
- Decreased (870) 87.53%
- Stayed the same (77) 7.75%

15. Comparing this year's business to last year's business, the NUMBER OF LOADS I haul has: (998 responses)

(Select only one.)

- Increased (52) 5.21%
- Decreased (839) 84.07%
- Stayed the same (107) 10.72%

16. Time spent waiting at a shipper/receiver's facility to load/unload has: (973 responses)

(Select only one.)

- Increased (430) 44.19%
- Decreased (56) 5.76%
- Stayed the same (487) 50.05%

17. My average time spent waiting to load/unload per month is: (969 responses)

(Select only one.)

- 0 - 10 hours (296) 30.55%
- 11 - 20 hours (201) 20.74%
- 21 - 30 hours (171) 17.65%
- 31-40 hours (98) 10.11%
- More than 40 hours (203) 20.95%

18. My carrier collects detention pay for extended wait times: (792 responses)

(Select only one.)

- Yes (503) 63.51%
- No (289) 36.49%

- N/A (196) 19.84%

19. Detention fees collected by my carrier are passed on to me: (694 responses)

(Select only one.)

- Yes (482) 69.45%
- No (212) 30.55%

- N/A (296) 29.90%

20. I have been charged a fee for being late to a shipper/receiver's facility. (988 responses)

(Select only one.)

- Yes (131) 13.26%
- No (857) 86.74%

21. Has your authority status changed in the past twelve (12) months? (706 responses)

(Select only one.)

No Change: (342) 48.44%

Parked my truck: (105) 14.87%

Other: (47) 6.66%

Changed from Owner Operator under Own Authority to a Leased Owner Operator (36) 5.10%

Market conditions may soon force change in authority status: (34) 4.82%

Changed from Fleet Owner to owner operator/driver (26) 3.68%

Changed from Owner Operator to Company Driver (22) 3.12%

Changed career (22) 3.12%

Changed from being Leased to a Carrier to operating under Own Authority (21) 2.97%

Changed carriers (15) 2.12%

Changed from Company Driver to operating under Own Authority (11) 1.56%

Retired/Medical problems (7) 1.00%

Unemployed (7) 1.00%

Equipment repossessed or bankruptcy (6) 0.85%

Parking truck(s) for short periods of time (5) 0.71%