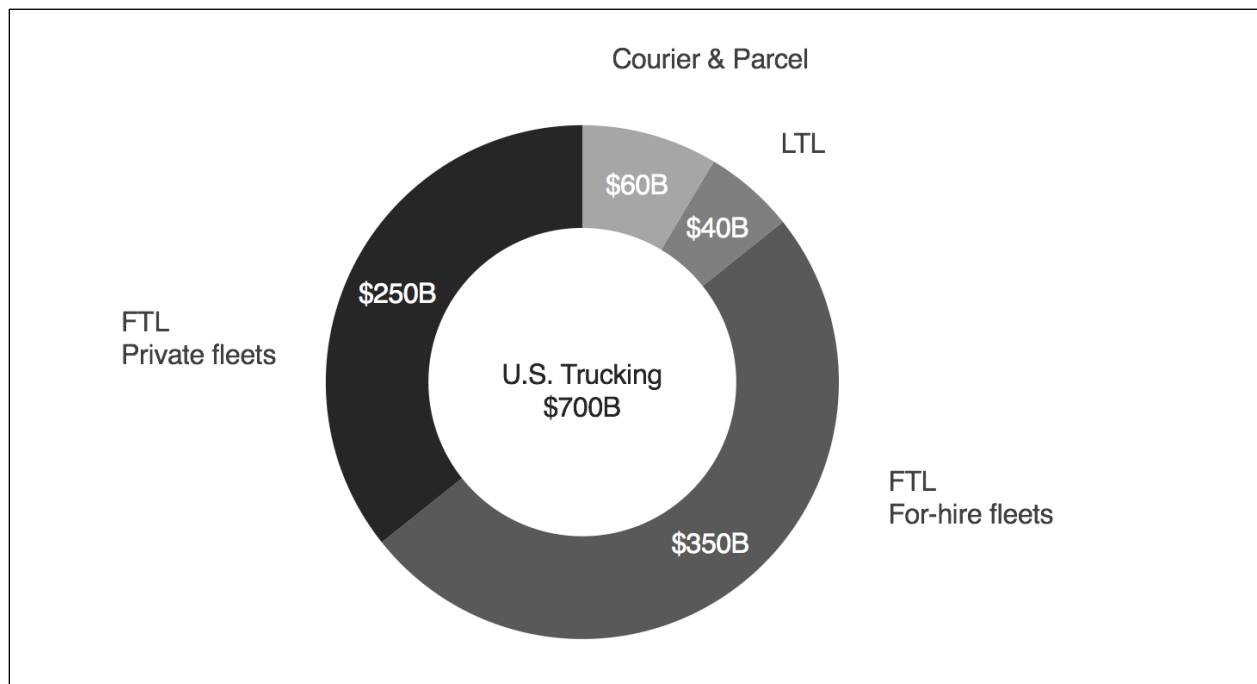


Industry Facts

Industry/Owner-Operator Facts

In many ways, the trucking industry is the lifeblood of the nation as it not only employs approximately 3.9 million commercial driver's license holders, but it is also responsible for delivering 70 percent of all freight worth \$11.5 trillion¹ while collecting \$791.7 billion in gross revenue.²



Source: <https://medium.com/@sambokher/segments-of-u-s-trucking-industry-d872b5fca913>

- 33.8 million trucks across all classes, 1 through 8 (i.e., light-, medium-, and heavy-trucks)³
- Owner-Operators primarily operate Class 8 Trucks (33,001 pounds and greater). There were approximately 2.9 million registered combination trucks (tractor-trailers) in 2018.⁴
 - Freightliner – 37.4%
 - Peterbilt – 14.7%
 - Kenworth – 15.7%
 - International – 12.1%
 - Volvo – 9.7%
 - Mack – 7.5%

¹ Bureau of Transportation Statistics, *Transportation Statistics Annual Report 2020*, Department of Transportation (2020) pg. 4-3

² "Trucking Moved 11.84 Billion Tons of Freight in 2019," American Trucking Association (July 13, 2020), <https://www.trucking.org/news-insights/trucking-moved-1184-billion-tons-freight-2019>

³ http://www.trucking.org/news_and_information_reports/industry_data.aspx

⁴ 2020 *Pocket Guide to Large Truck and Bus Statistics*, FMCSA (January 2021), pg. 7.

- Western Star – 2.9%⁵
- Large trucks traveled 304.9 billion miles (9.4 percent of the total vehicle miles traveled by all motor vehicles)
- There were 6.8 million CMV drivers in 2018, of which, 3.4 million operate in interstate commerce and hold a commercial driver’s license (CDL).⁶

Table: Fleet Group by Carrier Size and Power Units

Fleet Size Group	Fleet Size by Power Units	Number of Carriers	Carrier % of Total	Total Power Units	Power Unit % of Total
Very Small	1 to 6	502,626	86.00%	924,467	19.81%
Small	7 to 19	53,332	9.13%	583,105	12.49%
Medium	20 to 100	24,133	4.13%	955,280	20.47%
Large	101 to 2,000	4,212	0.72%	1,236,217	26.49%
Very Large	2,001 to 5,000	93	0.02%	278,517	5.97%
Mega	5,001+	41	0.01%	689,461	14.77%
Totals		584,437	100.00%	4,667,047	

Data Source: FMCSA, Motor Carrier Management Information System (MCMIS), data snapshot of interstate carriers as of December 2020

- Owner-Operators logged nearly 121,500 miles in 2018, of which 26,000 was deadhead
- Owner-Operators median net income is \$50,000
- 6 percent of Owner-operators are women
- Minority owner-operators are around 21 percent.
- Most owner-operators became owner-operators at 36 years old
- More than 60 percent of owner-operators are away from home 151+ nights a year
- The average owner-operator has a 2008 model year truck.
 - A majority of owner-operators own a Peterbilt, followed secondly by Kenworth
 - Cummins and Detroit diesel are the top two engines among owner-operators
- The typical owner-operator has accumulated approximately 2.9 million miles of driving during their career, most of which was without a Department of Transportation reportable accident⁷ resulting in 40 crashes per 100 million vehicle miles traveled, or almost 3.7 times below the national crash rate for the overall trucking industry.
- 34 percent of all owner-operators served in the military.
- While van trailers are the most common trailer pulled, the majority of owner-operators pull flatbed or reefer trailers.
- There are approximately 350,000 to 400,000 owner-operators
- On average, the owner-operator has been driving for more than 20 years

⁵ <https://www.statista.com/statistics/274937/market-share-of-truck-manufacturers-in-the-united-states/>

⁶ 2020 Pocket Guide, pg. 7

⁷ A DOT reportable accident is a crash that resulted in either (1) a fatality, (2) an injury receiving treatment immediately away from the accident scene, or (3) disabling damage to any vehicle involved